

# THE O. C. DAILY.

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## TRAP DISCOUNTS—TO AGENTS.

Our Trap-trade is growing continually, and now embraces a large list of customers from nearly all accessible parts of the North American continent.—These customers range from the single trapper to the great fur-company, from the small country retail store-keeper to the large city wholesaler. For reasons which I will not now give, we are obliged to vary our prices to these different classes; and the object of this preamble is, to introduce *a rule of discounts* to guide our agents in giving rates.

Our customers are divided into four classes. No. 1—the *Wholesale dealer*. No. 2—the *jobber*. No. 3—the *Retailer*. No. 4—the *Trapper*. We give our largest discount, 15 per cent, to No. 1, 10 per cent, to No. 2, 5 per cent, to No. 3, and List to No. 4. To avoid confusion it is very important that these rates be as strictly followed as possible by our agents. Experience is proving that they give general satisfaction to our customers.—As it is difficult to make a rule that will apply justly in all cases, some room must be left for exceptions—as for instance, where very large retailers should receive jobber's rates, or when in order to introduce our traps, it might be expedient to offer an extra inducement for a limited time, &c. But

generally these exceptions should be referred to the Home-council.—Many houses claiming to be wholesale dealers, are properly classed as Jobbers—and agents should be wary in giving the No. 1 discount. Where the agent is not well posted as to the general trade, it is well to confer with the Home-council before doing so. It sometimes makes dealers better satisfied with the No. 1. discount to only offer them *Leah* first. They all want *Rachel*. E. H. H.

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### BUSINESS MEETING.

Mr. Van Velzer desired to be relieved from the responsibility of the Shoe-shop. Mr. Woolworth and others sympathized with the change. It is a very important matter and needs a good deal of consideration, as whoever takes that place will necessarily have much to do with the family. Referred to Messrs. Van Velzer, Cragin, Campbell, Woolworth and Mrs. H. C. Noyes.

Mr. Kinsley reported that the old cottage was unfit to be moved. If any use can be made of it in its present location, it had better remain there.

Joel said that the blacksmiths could not do all the jobs that are brought to them, and keep up with the trap-tools. Mr. Kinsley proposed that those who could postpone their blacksmith work for a while, had better do so. Approved.

G. W. Hamilton reported that he had bought a mangle for \$75.00.

As Mr. Aiken and Barron, both wish to be relieved from their Boarding-house responsibilities, it was voted that they continue to act till they nominate their successors.

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Mrs. Arnold left this morning for Boston, where she will remain a few days, and then go to Maine, where she expects to spend a few months with her friends and relatives. The following note from her to the family, was read last night :

DEAR FRIENDS :—I have now been with you several days, and the longer I am here and the more I see of you, the more I feel the congeniality of spirit for which I have pined many long years. I have never made a public profession of religion ; I now desire to confess Christ as my Savior ; I confess my love to him to exceed by far my love for anything earthly. I think I can truly say “Thy will O God not mine be done.” I have always waded through a sea of opposition, and expect to continue to do so. M. S. A.

P. S.—I have been prompted several times since I have been here, to confess Christ in the meetings, but my large caution or Satan or perhaps the two combined, have been arguing “you had better wait ; perhaps you are not quite strong enough in the faith ; you might be sorry afterwards,” &c. &c. I propose to defeat the combination of opposing forces, and confess Christ a living Savior in my heart. M. S. A.

*San Francisco, Cal., July 8, 1867.*

Please forward to me a list of such publications and prices as your society has published on your peculiar doctrines and principles. I am interested to learn more of the working of that system, which I have long believed to be correct.

Am a respectable man, and write with good intentions. Yours truly, T. H. ROSE, M. D.

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J. J. Skinner gave us last night at 7 o'clock, a lecture, or description of his course of study the year past, and a programme of what his studies are to be the coming year. It made us feel that it was no *idle* thing to be a College student.

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Mr. W. H. Perry has a niece, Mrs. Pert, and her son from Bergen, visiting here. She lives near neighbor to Mr. Herrick, and expressed her surprise to hear that Mr. H. was connected with the O. C.

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The women in the Community have been busy enough for a few days past, in getting The Bloods ready for leaving. They expect to go to-night.

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ERRATUM.—In Saturday's Daily third page instead of 63 for total of hired help, read 99. Quite a difference.

Mr. Carpenter leaves for home to-day.